

PREFERRED CUSTOMER COMPENSATION

The purpose of the Preferred Customer Compensation (PCC)s to reward eXfuze Independent Distributors (EID) for introducing and maintaining Preferred Customers (PC).

Participating in PCC can be a viable way for EIDs to generate short-term income while building a sustainable business around customers. Some EIDs will see PCC as the heart of their business, others will see it as a supplemental income to their team building activities. PCC is calculated at close of business and paid weekly.

EIDs have two ways they can participate in PCC: 1) Generate Personal Volume (PV), or 2) progress in the EID career path. There are three (3) tiers of participation in PCC. At each tier an EID will earn a percent of Preferred Customer Commissionable Volume (PCCV) as compensation.

PV is calculated by adding together the PV value for all personal orders, retail customer orders, and preferred customer orders over the last 30 days.

Career path tiers are: 1) Pro, 2) Director, and 3) Elite Director. The career path tier that will be used to determine the PCC tier is the pay rank of the EID at business close of the week of calculation.

Reaching either the PV requirement or career path requirement will qualify an EID for the appropriate tier and corresponding compensation percentage. The highest qualification will be the determining factor.

For example, an Elite Director with 100 PV will still qualify for the highest payout tier because of their career path tier.

Distributor Tiered Payout

PRO PAY RANK	DIRECTOR PAY RANK	ELITE DIRECTOR PAY RANK
0-299 PV	300-999 PV	1000+ PV
20%	30%	40%

New EID Example

As a new EID, I purchase the equivalent of 200 PV of personal orders, I sign up 5 PCs at 60 PV each, and I sell 50 PV worth of retail volume. My total PV is $200 + (5 \times 60) + 50$, or 550 PV. This qualifies me for a 30% compensation on all PCCV. PCCV is 300, so I will receive \$90 each month provided that I maintain my 30% tier and my PCs maintain their status and auto-ship volume.

Hybrid Builder Example

As an experienced EID, I understand that not everyone who shows up to my opportunity meetings will want to sign up as distributors. I've made it my goal to invite all guests who join my meetings but aren't interested in the opportunity to become a PC. I understand that the product is a great product and as guests try it they agree that they feel the effects. I've worked hard and built a monthly PCCV of over 5,000. That volume alone qualifies me for the 40% compensation. My monthly PCC is \$2,000.

FAQ

Is there a minimum personal purchase commitment to participate in PCC?

No. There is no minimum personal purchase commitment. If all of your PV is made up of PCCV + Retail PV then you still qualify for PCC.

Do PC orders generate any BV?

Yes. Every PC order generates BV equivalent to the PV of the order. BV will flow up to the EID's upline.

Does PCCV count toward my PV qualification requirements for the eXfuze career path?

Yes. All PC orders, personal orders, and retail orders generate PV and help an EID qualify for career path ranks.

Is my PCC tier calculated every week?

Yes. After the close of business for the week, eXfuze will determine which tier of compensation the EID qualifies for and pay the appropriate compensation based on the PCCV generated by all orders made during the week that ended at that close of business.

